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# PARTNER SEARCH FORM

# Zhejiang- Israel Industrial R&D Program

# 双边合作项目表

## Instructions: Both partners applying for the program should fill this form in together and submit it to the two counterpart agencies. Please include along with this form a signed letter of intent (LOI) outlining the IP plans, as well as resumes/CVs of key personnel.

## 说明：申请该计划的双方都应当填写本表格，并提交给两个对应机构。请随本表格附上双方签署的意向书（简要列出IP计划）以及项目双方负责人员的简历。

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| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| 1. Company Profile 企业信息 | | | | | | | | | | | | | | |
|  | **1.1 General Profile 基本信息** | | | | | | | | | | | | |
|  | Full Name of Company公司的全名 |  | | | | | | | | | | | |
|  |  |  | | | | | |  | |  | | | |
|  | Prior name of Company  公司的曾用名 |  | | | | | | | | | | | |
|  |  |  | | | | | |  | |  | | | |
|  | Type of Company  公司的类型 | HT  高科技 | R&D  研发 | | Research Institute  研究机构 | | | | University  高校 | | | | Other  其它 |
|  |  | | | | | | | | | | | | |
|  | Stage  企业发展所处阶段 | Seed  种子期 | | R&D  研发期 | | | Initial Revenues  初始收入期 | | | | | Revenue Growth  收入增长期 | |
|  |  |  | |  | | |  | | | | |  | |
|  | Ownership 所有权 | Public 公有 | | Private 私有 | | | Governmental 政府所有 | | | | | Other 其它 | |
|  |  |  | | | | |  | | |  | | | |
|  | Year Established  成立年份 |  | | | | | No. Employees  职工人数 | | |  | | | |
|  |  |  | | | | |  | | |  | | | |
|  | No. R&D Personnel  研发人员的人数 |  | | | | |  | | |  | | | |
|  |  |  | | | | |  | | |  | | | |
|  | **1.2 Company Contact Info 公司的联系信息** | | | | | | | | | | | | |
|  | Street Address  街道地址 |  | | | | | | | | | | | |
|  |  |  | | | |  | | | |  | | | |
|  | City 城市 |  | | | | P.O. Box  邮政信箱 | | | |  | | | |
|  |  |  | | | |  | | | |  | | | |
|  | Country 国家 |  | | | | Zip Code  邮编 | | | |  | | | |
|  |  |  | | | |  | | | |  | | | |
|  | Telephone 电话 |  | | | | Fax 传真 | | | |  | | | |
|  |  |  | | | |  | | | |  | | | |
|  | Website 网址 |  | | | | E-mail电子信箱 | | | |  | | | |
|  |  |  | | | |  | | | |  | | | |
|  | **1.3 Contact Person 联系人** | | | | | | | | | | | | |
|  | First Name  名 |  | | | | Last Name姓 | | | | |  | | |
|  | |  | | | |  | | | | |  | | |
|  | Title 职称 |  | | | | Function 职务 | | | | |  | | |
|  | |  | | | |  | | | | |  | | |
|  | Phone 电话 |  | | | | Mobile Phone手机 | | | | |  | | |
|  | |  | | | |  | | | | |  | | |
|  | Email 电子信箱 |  | | | | | | | | | | | |
|  | | | | | | | | | | | | | |

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|  | **1.4 Organization Description 公司概述** | |
|  | General Business Description 业务概述 | |
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|  |  |  |
|  | Technology Description (Main Products/Services) 技术描述（主要产品/服务） | |
|  |  | |
|  |  |  |
|  | Targeted Customers 目标客户 | |
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| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
|  | | **1.5 Technology Sector & Subsector of Company** (Select 1 sector and 1 subsector )  **公司的技术部分以及分项 （选择一个部分和一个分项）** | | | | | | | | |
|  | | **Clean-Tech 清洁技术** | | | | | | | | |
|  | | Agrobiotech农业生物技术 | Energy能源 | | | Environment环境 | | | Materials材料 | |
|  | | Water Technologies水技术 | |  |  | | |  | |  |
|  | | **Communications通讯** | | | | | | | | |
|  | | Broadband Access宽带接入 | Broadcast广播 | | | Enterprise Networking企业网络 | | | Home Networking家庭网络 | |
|  | | Mobile Applications移动应用 | NGN & Convergence 下一代网络与融合 | | | Optical Networking光纤网络 | | | Telecom Applications电信应用 | |
|  | | VoIP & IP Telephony VoIP与IP电话技术 | Wireless Applications无线应用 | | | Wireless Infrastructure无线基础设施 | | |  | |
|  | | **Internet互联网** | | | | | | | | |
|  | | Content Delivery内容传递 | Content Management内容管理 | | | e-Commerce电子商务 | | | E-Learning电子学习 | |
|  | | Internet Applications互联网应用 | Internet Infrastructure互联网基础设施 | | | Online Advertising在线广告 | | | Online Entertainment在线娱乐 | |
|  | | Search Engines搜索引擎 | Social Networks社交网络 | | |  | | |  | |
|  | | **IT & Enterprise Software信息技术与企业软件** | | | | | | | | |
|  | | Business Analytics商务分析 | Security安全性 | | | Enterprise Applications企业应用 | | | Enterprise Infrastructure企业基础设施 | |
|  | | Miscellaneous Software各种软件 | Design and Development Tools设计与开发工具 | | | |  | |  | |
|  | | **Life Sciences生命科学** | | | | | | | | |
|  | | Agrobiotech农业生物技术 | Bioinformatics生物信息学 | | | Biologicals生物制剂 | | | Diagnostics诊断学 | |
|  | | Healthcare IT医疗保健信息技术 | Industrial工业 | | | Medical Devices医疗器材 | | | Telemedicine远程医疗 | |
|  | | Therapeutics治疗学 | | | | | | | | |
|  | | **Miscellaneous Technologies 其它技术** | | | | | | | | |
|  | | Defense防御 | Hardware硬件 | | | Industrial Technologies工业技术 | | | Miscellaneous其它 | |
|  | | Nanotechnology纳米技术 | | | | | | | | |
|  | | **Semiconductors半导体** | | | | | | | | |
|  | | Fabrication and Testing制作与测试 | Manufacturing Equipment & EDA 制造设备与EDA | | | Memory & Storage内存与存储 | | | Miscellaneous Semiconductors各种半导体 | |
|  | | Network Processors网络处理器 | Processors & RFID 处理器与RFID | | | Security Semiconductors安全半导体 | | | Video, Image & Audio视频、图像与声频 | |
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| 2. Potential Project Partner/Company 意向合作单位/公司 | |
| **2.1 What types of partnership are you seeking? 意向寻找何种类型的合作单位？** | |
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|  |  |
| **2.2 What are the main characteristics, technological expertise, and R&D contributions you are seeking in a potential partner? 希望合作单位具备哪些条件（技术专长、研发能力等）？** | |
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| 3. Statement of Cooperation 合作声明 | | | | |
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| I hereby provide my consent to disclose this form to third parties in the process of identifying potential partners.  我方同意在寻找合作单位的过程中向第三方公开本表格中所填写的相关信息。 | | | | |
| **3.1** | **Signature of Company 企业的签字** | | | |
|  | Company Name  公司名称 |  | | |
|  | | | | |
|  | First Name  名 |  | Last Name  姓 |  |
|  | | | | |
|  | Title  职称 |  | Function  职务 |  |
|  | | | | |
|  | Signature  签字 |  | | |